



## Exploring Income Property

Saturday, March 9, 2019 – 9:00 am – 12:00 pm  
Delta by Marriott, formerly Trader Duke's Hotel  
1117 Williston Road in South Burlington

*For more information contact:*  
New England Federal Credit Union  
online@nefcu.com or 800-400-8790

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### Explore Income Property

Thinking about real estate as an investment opportunity?

Join us to explore a variety of aspects associated with owning income property such as evaluating real estate for purchase, legal issues, and financing. Gain insight from local experts, network with professionals, and develop relationships with people who have successfully navigated income property issues. Build the support, knowledge, and skills necessary to take the next step...

#### **Steve Lipkin – Multi-Family Real Estate Investing**

**REALTOR®**, Broker, Coldwell Banker Hickok & Boardman Realty

Steve has been a licensed Realtor® since 1998. For the past nine years, Steve was the #1 Agent in the State of Vermont for Multi-Family Properties sales and is ranked as the #1 Realtor® in Chittenden County for Residential & Multi-Family sales combined. Steve and his team realize that every decision to purchase a property is a major investment. They have a proven track record of helping clients make the best informed real estate decision; and provide unparalleled research and advice.

#### **Angela Zaikowski – Screening Tenants**

**Esquire & Partner since 2006, Bennett & Zaikowski, PC**

Angela is the Executive Director of the Vermont Apartment Owners Association, LLC; a trade association for Vermont Landlords. Angela is also a licensed attorney, with an active landlord-tenant practice in Shelburne, Vermont. She is admitted to practice in Vermont courts and Federal Court.

Angela serves on legislative study committees and participates in the process through drafting potential legislation and testifying in legislative committees on issues impacting commercial/residential landlords.

#### **Pete Nolasco – Financing Income Property**

**Mortgage Loan Officer, NMLS#208270, New England Federal Credit Union**

Pete is a veteran loan officer who has spent the last 16 years in the mortgage lending business. He has more than 20 years of experience in financial services and credit management. His well-rounded background gives Pete unique insight into helping clients navigate the mortgage process. He is an active member of the Vermont Mortgage Bankers Association and an affiliate of the Northwestern Vermont Board of REALTORS®.

~ Participants will be entered into a drawing to win one of (2) gift certificates to the Farmhouse Group. ~

